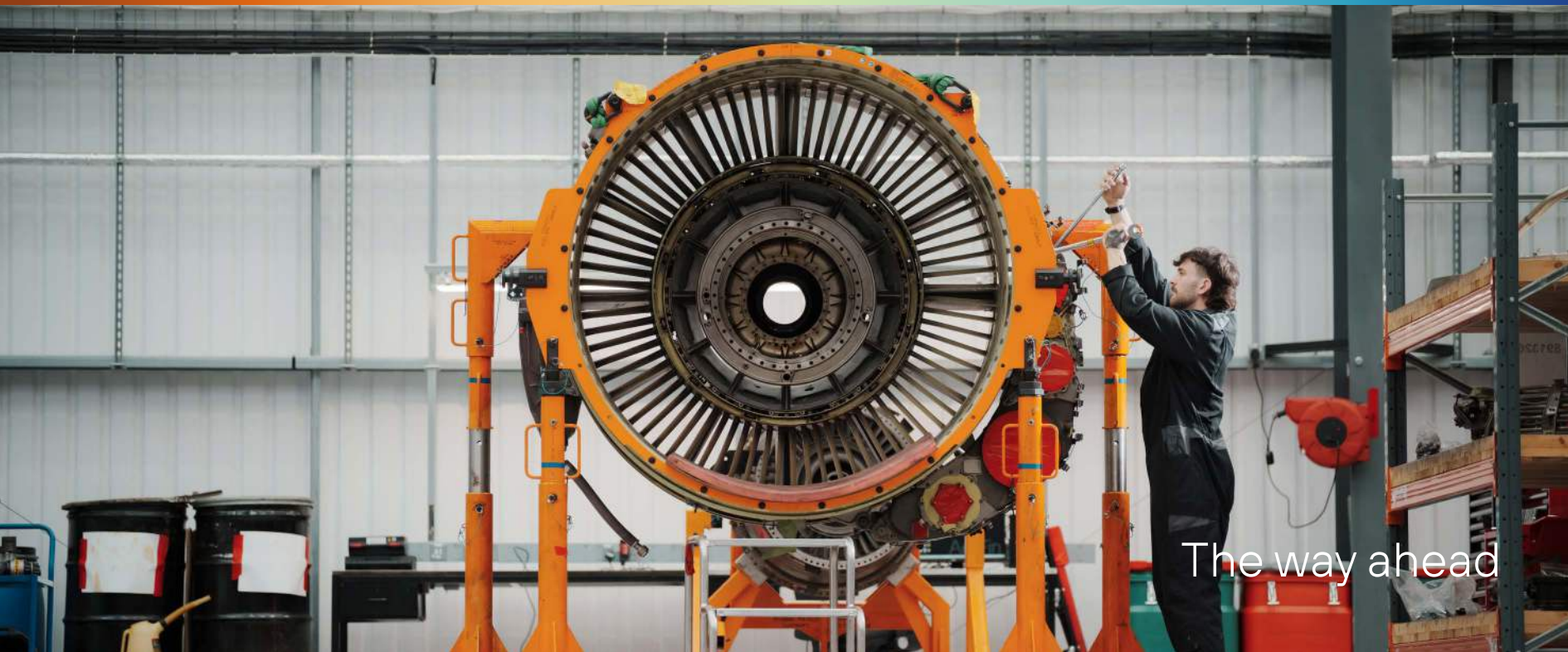
AerFin

Breathing new life into aviation





Welcome to the way ahead

Aviation needs confidence and at AerFin, that's exactly what we deliver.

We are aviation asset specialists, breathing new life into aircraft, engines and parts. From component sales to engine MRO services, aircraft and engine trading and leasing, through to tailored material Service Level Agreements (SLAs), we partner with more than 600 customers across six continents, providing the solutions they need, so they can see the way ahead.

Whether you're an airline, lessor, financier, or part of the wider supply chain, we provide you with the clarity you need to move forward with confidence. In a sometimes unpredictable and unreliable world, with AerFin you'll know what to expect today, tomorrow and beyond.

This is the AerFin way. This is the way ahead.

Simon Goodson
Chief Executive Officer



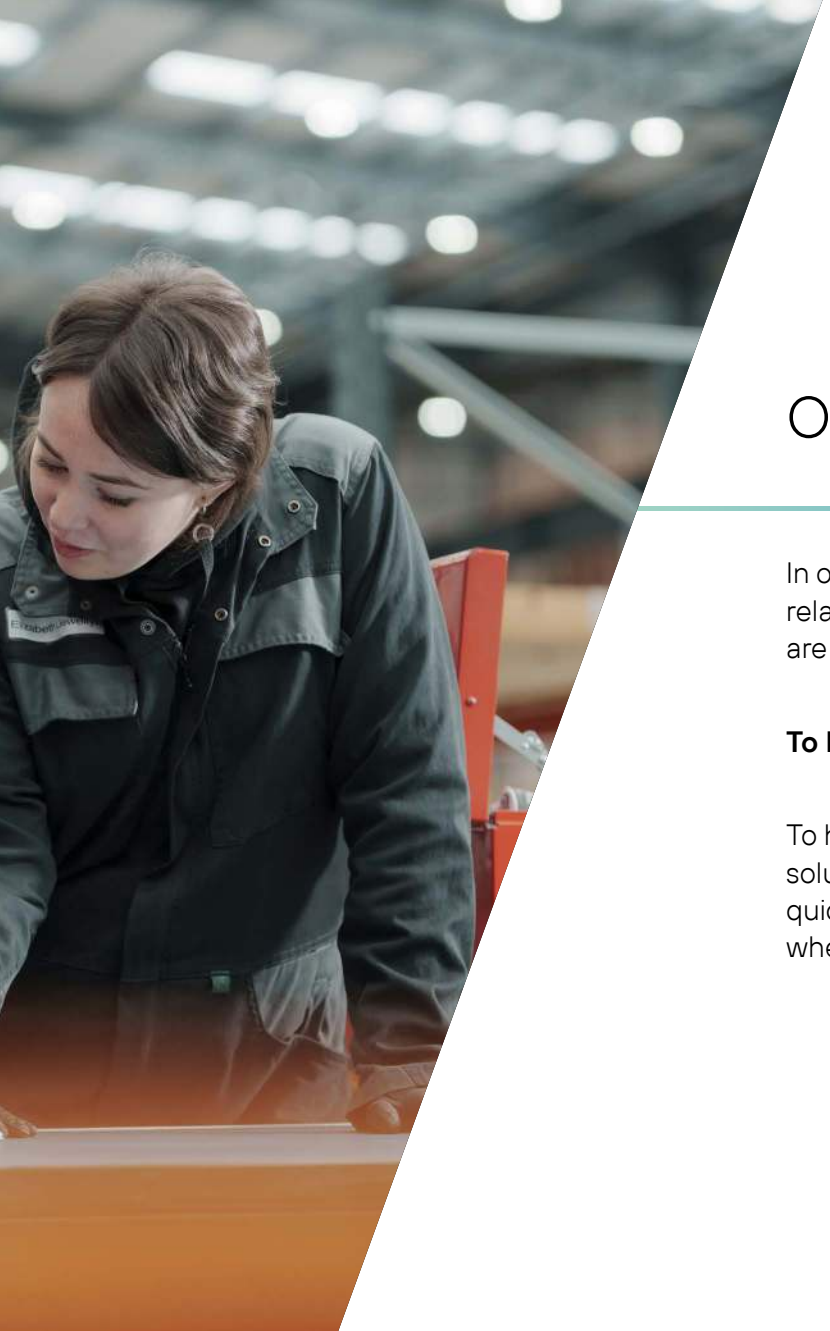
Our purpose

At the heart of our customer promise, guiding every decision and uniting us around the world is our shared purpose:

To breathe new life into aviation.

From giving a new lease of life to aircraft, engines and parts, to providing a fresh perspective on our industry, we provide value beyond the expected for our customers, partners, people and planet.





On a journey to achieve our vision

In our industry, successful partnerships are built on trusted relationships – which is why our actions, strategies and decisions are all driven by our vision:

To become the most trusted partner in the aviation aftermarket.

To help us achieve our vision we understand that every service solution must meet each customer's specific needs. Always acting quickly and flexibly to support our customers and doing what we say, when we say we'll do it.

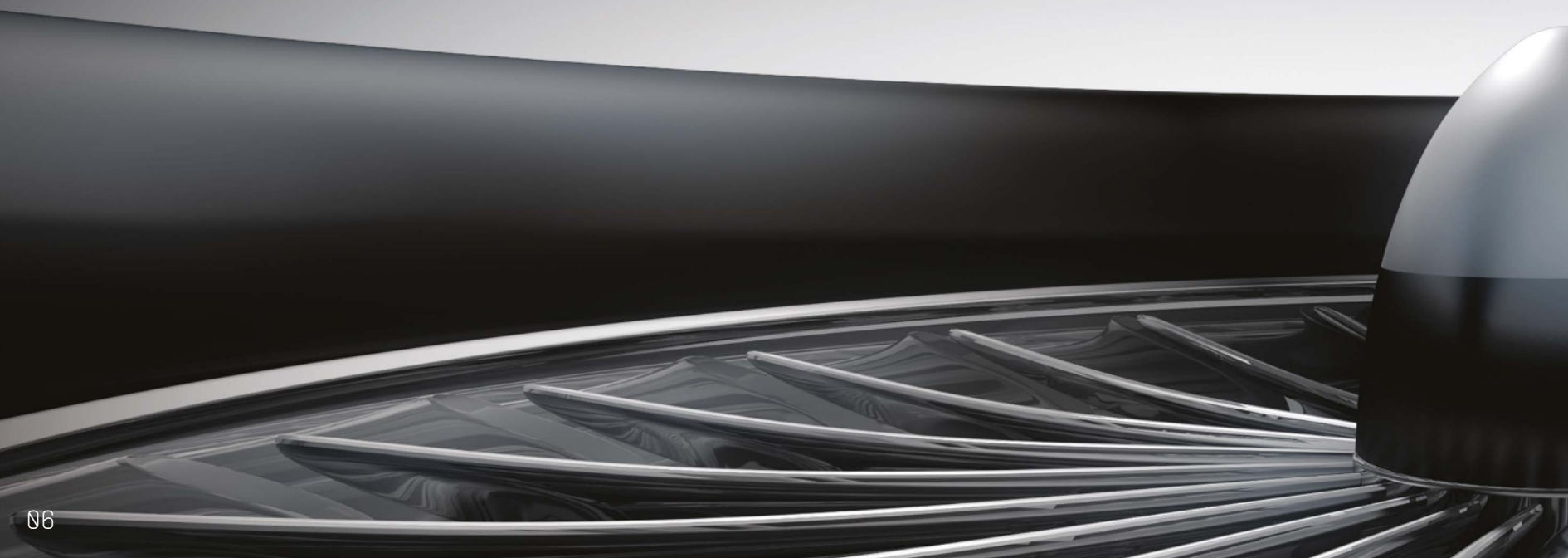
AerFin in numbers

600+
Customers

We operate across
62 countries
in **6** continents

$370m+
annual revenue

Approved supplier
to over
300
airline operators
globally



Strategic inventory holding with a market value of

$169m

Well-funded leaders in acquisition with

458

airframes and engines purchased since 2010

220+

Skilled employees including a dedicated technical and leasing team, and in-house legal counsel



What we do

We buy, sell, lease and repair aircraft, engines and components to maximise the value for their owners and provide a lower-cost supply of material to our airline, lessor and MRO customers.
At the heart of our offering are three core services:

Parts **Trading** **Engine MRO Lite**



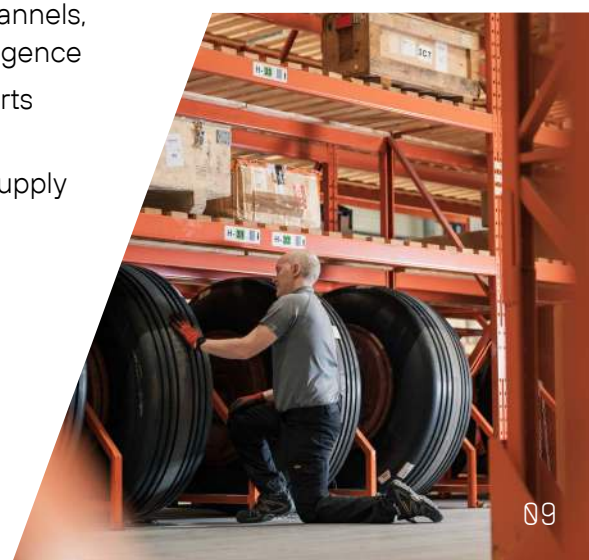


PARTS

Right part. Right place. Ready to go.

We deliver a lower-cost supply of component parts to our airline, lessor and MRO customers. With an extensive inventory of high-quality materials strategically located in our regional hubs, we provide everything from fast, ad-hoc support to agile, bespoke programmes tailored to each customer's unique needs.

- Consistent supply of high-quality engine and airframe parts sourced through our market-leading origination channels, supported by rigorous quality and technical due diligence
- Highly-liquid inventory portfolio of over 260,000 parts focused on supporting the most widely-used fleets
- Global presence with regional hubs for expedited supply
- 24/7 AOG support through to flexible material Service Level Agreements (SLAs)
- All parts guaranteed serviceable and compliant with EASA, CAA and FAA standards



TRADING

We buy, we sell, we lease – worldwide.

Through our deep technical knowledge of complex transactions, we buy, sell and lease aircraft, engines and major components. Being a reliable partner gives our customers the confidence that we will deliver the maximum value when they need it.

- Delivering maximum value in the origination, trading and leasing of aircraft, engines, APUs and major components – from a single engine to an entire fleet
- Combining financial strength with commercial, technical and logistical expertise to complete large, complex transactions
- A comprehensive range of capabilities across parts sales, whole asset trading and leasing, and Engine MRO Lite, maximises customer value through a range of exit routes
- World-class team – global relationships with owners and operators of aircraft and engines
- Well-funded and agile, giving confidence in reliable execution to our partners





ENGINE MRO LITE

Bespoke solutions, faster turnarounds and lower costs.

Our range of certified Engine MRO Lite services for engines provides critical, additional quick-turn capacity for airlines, lessors and MRO customers who are looking to optimise engine life or recycle value.

- Fast, cost-effective services that reduce turnaround times
- Capabilities include module swaps, top case repairs, borescope inspections, ‘C’ Check, SB/AD, short and long-term preservation and storage, and engine piece part disassembly
- EASA/CAA & FAA 145 approved
- Capacity to store up to 60 engines and modules
- Fast turnaround with reliability our customers can trust

Quality you can rely on.

We are UK CAA P145, FAA P145, EASA P145, AS9120, ASA-100, and AC 0056-B accredited.

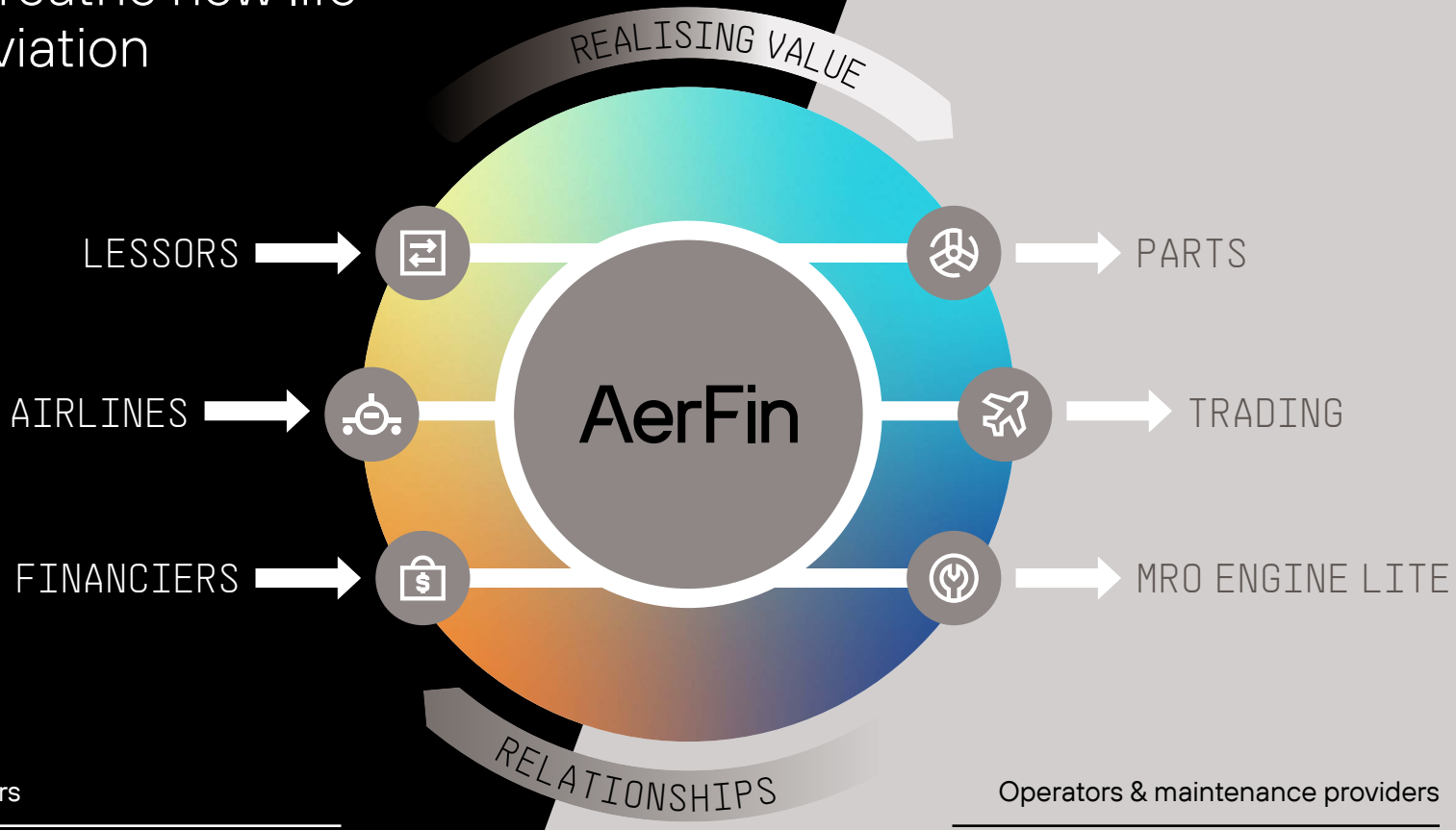
EASA European Union Aviation Safety Agency

UK Civil Aviation Authority

FEDERAL AVIATION ADMINISTRATION

Building partnerships that breathe new life into aviation

We bridge the supply chain gap between asset owners and the material aftermarket to realise value.



Asset owners

Operators & maintenance providers

Delivering maximum value for asset owners globally across a variety of exit strategies

We take complex aviation transactions and create opportunities for our partners through flexible, innovative and reliable solutions.

ASSET ORIGINATION

- Technical expertise
- Data analysis
- Relationships
- Commercial expertise
- Logistical expertise
- Agile funding

PLATFORM SPECIALISMS

Targeted sourcing:



GE: GE-90, CF6-80, CF34-8/10

CFM: CFM56-5B/7B, LEAP-1A/1B



IAE: V2500



P&W: PW4000, PW1100

Rolls Royce: Trent 700



Airbus
A320 family / A320neo / A330 family



Boeing
737 NG and MAX / 777 / 787



Embraer
E-Jet (E170, E175, E190, E195)

EXIT STRATEGIES & SERVICES

Variety of attractive exit strategies:

- Part-out aircraft into high-value airframe and engine parts
- **SLAs:** Support fleets with material service level agreements (SLAs) of high quality USM
- **Selling:** Sale of whole engines and airframes
- **Trading:** Short-term lease of engines and major components
- **Engine MRO Lite:** Capabilities to extend and maximise residual value

Our commitment to quality

Reliability begins with quality you can trust – in every aspect of our service. From the precision of our engines and airframes, to the depth of our expertise and diligence, every detail reflects our commitment to excellence. This dedication extends to our technical abilities, tailored solutions and the people who make it all happen.

Quality is at the heart of everything we do, shaping the standards we apply globally. Wherever you work with us, you can count on the same exceptional service and the reassurance of partnering with a team that only knows one way: the right way ahead.

The AerFin way.





Making aviation more sustainable

We operate in an industry that's often challenged on sustainability and so, like our engine and airline partners, we're committed to reducing our impact on the planet. Our purpose is 'To breathe new life into aviation' by conducting business ethically, enhancing fleet efficiency, and maximising the operational life of aircraft parts.

Partnering with AerFin means choosing a trusted ally for sustainability. You can rely on us to focus on environmental responsibility, uphold ethical practices, and provide the aviation supply chain with a clearer, greener way ahead.

Reduce

We assist airlines and lessors to transition to more fuel-efficient fleets, paving the way for a reduction in emissions.

Reuse

Reconditioning parts reduces the amount of new manufactured parts required to keep the world flying – saving precious natural resources.

Recycle

As a member of the Aircraft Fleet Recycling Association (AFRA) we ensure that what cannot be reused is recycled or responsibly disposed of.

Since 2010 we've recycled or put back into service

458 major assets

Weighing

6,057 tonnes

Equivalent to the weight of

27 Statues of Liberty

AerFin

Globally present, delivering world-class service levels on a localised basis

We partner with over 600 customers in 62 countries across six continents – with our operations strategically located in Europe, USA and Asia.

Want to discuss the way ahead?

Get in touch.

AerFin.com

EMEA
UK +44 (0) 2920 109 890
emea@AerFin.com

APAC
Singapore +65 6035 1703
apac@AerFin.com

Americas
Miami +1 (305) 514 0537
americas@AerFin.com

The way ahead

AerFin is a wholly-owned subsidiary of ORIX Aviation.